



The War for Talent

By Ed Michaels

Harvard Business Review Press. Hardcover. Book Condition: New. Hardcover. 240 pages. Dimensions: 9.3in. x 6.1in. x 0.9in. In 1997, a groundbreaking McKinsey study exposed the war for talent as a strategic business challenge and a critical driver of corporate performance. Then, when the dot-com bubble burst and the economy cooled, many assumed the war for talent was over. Its not. Now the authors of the original study reveal that, because of enduring economic and social forces, the war for talent will persist for the next two decades. McKinsey and Company consultants Ed Michaels, Helen Handfield-Jones, and Beth Axelrod argue that winning the war for leadership talent is about much more than frenzied recruiting tactics. Its about the timeless principles of attracting, developing, and retaining highly talented managers - applied in bold new ways. And its about recognizing the strategic importance of human capital because of the enormous value that better talent creates. Fortified by five years of in-depth research on how companies manage leadership talent - including surveys of 13,000 executives at more than 120 companies and case studies of 27 leading companies - the authors propose a fundamentally new approach to talent management. They describe how to: create a...



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